

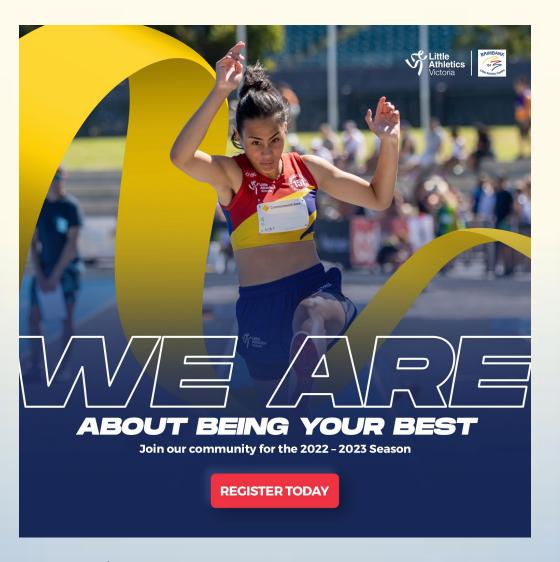
National Marketing Campaign

Nathan Gjorgievski

Tuesday 18th July 2023



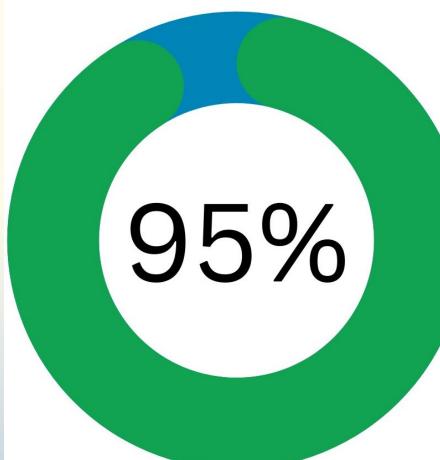
Centre Marketing Kits





Percentage of LAVic Centres that used their Centre Marketing Kit in Season 2022/23?





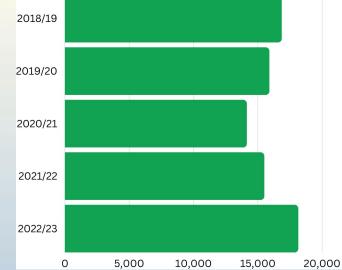
Findings from this season

Little **Athletics** *'ictoria*

- Great intake from all Centres. •
- Branding really stood out. •
- FUT were a massive hit.
- Marketing Kits had a big impact on membership ٠ increase



17% Membership Increase in Season 2022/23



Scheduling Marketing posts



 Centres should try to schedule posts over time on social media (Facebook and Instagram) – heading into week 1 of competition.

Tip: Pick 3-6 marketing materials from your Centre Marketing Kit and schedule them over a couple of weeks on Facebook/Instagram. Rather than posting them all at once.

What are the changes?

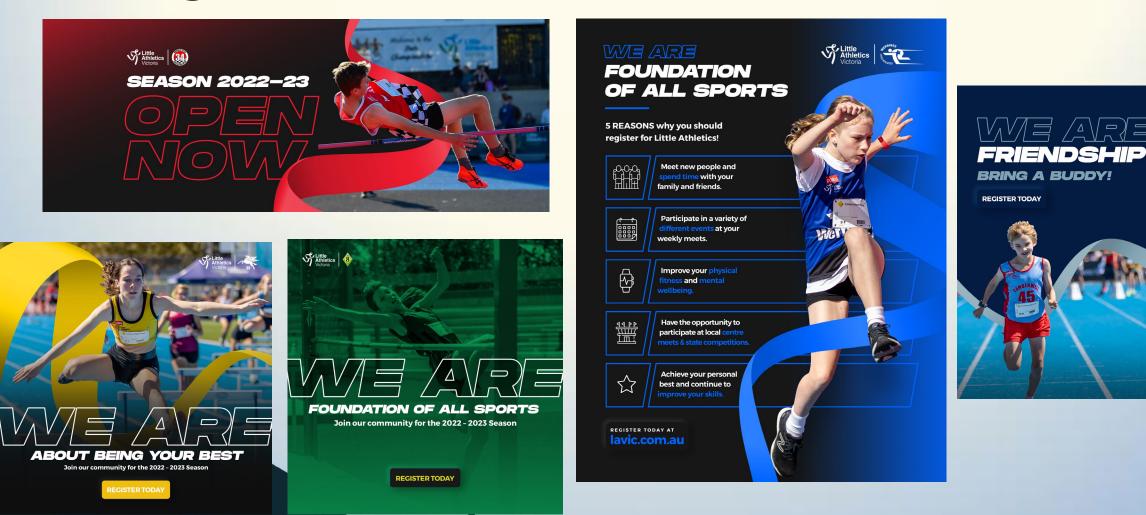


- We will continue to run with the 'We are.' messaging.
- Athlete photos are being updated.
- A couple of new templates included a Centre Record FUT (frequently used tiles).

Please note: Centres DO NOT have to Opt in or Out.

Most popular tiles that were used during 22/23 Season





Interview with Dreamjar

Somesh Jagga - Dreamjar Principal





Distribution Process



 An email will be sent to Centres containing a Dropbox link to the kit. Centres will then be able to download the materials from their respective Dropbox link.





What Centres need to do now?

- Look out for an email containing your Centres Marketing Kit - Kit's will be delivered in August.
- 2. If you have any questions contact myself <u>nathan.gjorgievski@lavic.com.au</u>









Thanks for watching! Feel free to join us for a live Q & A on Zoom via the link below this video.